Sustainability & ESG Investment in Real Estate | Tokyo Nov.13th 2017

Green Building Initiatives of JREI

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The Real Estate Think Tank

- Founded in 1959
- Employees 515 (as of June 1, 2017)
 - 271 Certified Real Estate Appraisers
 - 21 First-Class Licensed Architects
 - 6 MAI (Member of Appraisal Institute)
- Network
 - Head office (Tokyo),
 - 8 regional offices and 41 local offices





Environmental Efforts

- Evaluating Environmental Risks in Real Estate
 不動産の環境リスク評価
 - Valuation of Contaminated Real Estate 汚染不動産の評価
 - Environmental Site / Hazardous Materials Assessment 有害物質調査

- Green Building Initiatives GBに関する取り組み
 - DBJ Green Building Certification グリーンビル認証
 - Investor Survey about ESG in Real Estate 投資家調査
 - Public Activities 公的活動



DBJ Green Building Certification

• GB Data (As of Sept.30, 2017)

Certified Buildings 467

Number of Applications 856

Certified Enterprises 112

Total Architectural Area511 "Tokyo Dome"

Average Age11

Oldest Age89

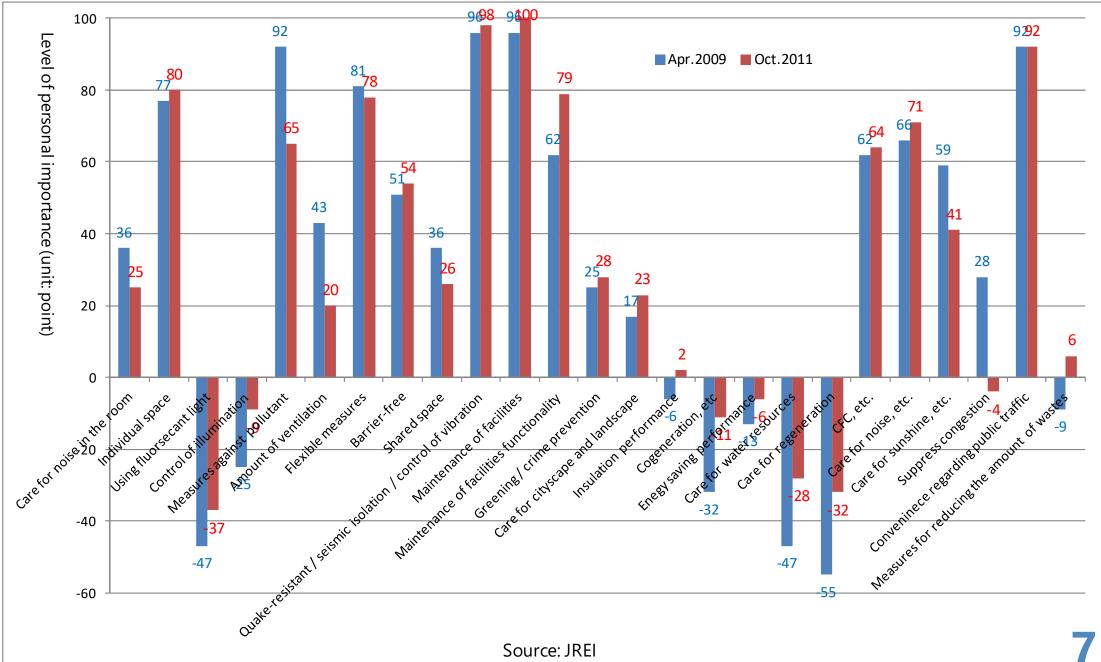
- DBJ and JREI operate jointly.
- Economic Analysis of DBJ GBC



Investor Survey about ESG in Real Estate

- Important performance
 - Apr. 2009 (before The Great East Japan Earthquake)
 - Quake-resistant, Maintenance of Facilities, Indivisual Space, Convenience regarding public traffic ...
 - Oct. 2011 (after The Great East Japan Earthquake)
 - Up: BCP (Maintenance of facilities functionality)
 - Down: Wellness, Comfort
- Real Estate Investment well suited to ESG
 - Apr. 2016 / Apr.2017





Source: JREI



- TMG: Small and Medium Tenant Building Low Carbon Partnership
 - Real estate industry representative groups, building owners, and on-the-ground technicians and experts
 - Green Lease グリーンリース
 - Carbon Report Card initiative カーボンレポート

TMG: Tokyo Metropolitan Government (東京都 中小テナントビル低炭素パートナーシップ)



Green Lease

Reduce maintenance and deepen costs relationships Reduce between building owners utility and costs tenants **Improve** Enhance indoor corporate image environments Reduce Improve health CO2 emissions and comfort of (meet environmental office workers laws and regulations) Increase real estate value

Source: Green Lease Guide (MLIT)

Carbon Report Card



Source: TMG



Public Activities

MLIT: The study group on promoting ESG investment

- Comfort 快適性

- Wellness 健康性

MLIT: Ministry of Land, Infrastructure, Transport and Tourism

ESG: Environment, Society and Governance

(国土交通省 ESG投資の普及促進に向けた勉強会)



Green Building Initiatives of JREI

- DBJ Green Building Certification (with DBJ)
 - Economic Analysis of DBJ GBC
- Investor Survey about ESG in Real Estate
 - Before / After The Great East Japan Earthquake
 - Real Estate Investment well suited to ESG
- Public Activities
 - TMG: Green Lease, Carbon Report Card initiative
 - MLIT: Comfort, Wellness

Thank you for your attention.